

Giovanni Burro

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PERSONAL DATA

DATE OF BIRTH: 10 June 1992
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EMPLOYMENT

2025/08- Assistant Professor of Economics
Binghamton University
2023/10-2025/08 Post-doctoral researcher (Assistant Professor Non-Tenure Track)
Heidelberg University, Chair of Economic Theory I: Sebastian Ebert
2020/09-2023/08 Post-doctoral fellow IGIER Bocconi University, Department of Finance
PI: Nicola Gennaioli

EDUCATION

2016/10-2020/08 PhD in Statistics, University of Warwick
Bridges Leverhulme Doctoral student (minor in Behavioral Science)
Thesis title: Estimation and Statistical modelling of
Financial and Economic decisions from trading and survey data
2014/09-2016/07 MSc Economic and Social Sciences, Bocconi University, 110/110 cum laude
2011/09-2014/07 BSc Economic and Social Sciences, Bocconi University, 110/110 cum laude

PUBLICATIONS

The Impact of Environmental Disaster Risk Information on Beliefs and Home Insurance Decisions (with Castagnetti, A., Cillo A., Crespi, P.) **Journal of Economic Psychology, 2026**

Imagining the Future: Memory, Simulation and Beliefs (with Bordalo P., Coffman K., Gennaioli N., and Shleifer A.) **Review of Economic Studies, 2025**

Make hay while the sun shines: An empirical study of maximum price, regret and trading decisions (with Brettschneider J. and Henderson V.) **Journal of the European Economic Association, 2025**

The Ego is No Fool: Absence of Motivated Belief Formation in Strategic Interactions (with Castagnetti A.) **Journal of Behavioral and Experimental Economics, 2024**

Will I tell you that you are smart (dumb)? Deceiving Others about their IQ or about a Random Draw (with Castagnetti A.) **Journal of Behavioral and Experimental Economics, 2022**

Is There a Happiness Premium for Working in the Public Sector? Evidence from Italy (with Bucciol A.) **Journal of Behavioral and Experimental Economics, 2022**

Patience decreases with age for the poor but not for the rich: An international comparison (with McDonald R., Read D. and Taj U.) **Journal of Economic Behavior & Organization, 2022**

Wide framing disposition effect: An empirical study (with Brettschneider J. and Henderson V.) **Journal of Economic Behavior & Organization, 2021**

Neurocognitive Assessment in Obsessive Compulsive Disorder Patients: Adherence to Behavioral Decision Models (with Bonetti M., Cillo A., Di Serio M. C., De Filippis R., Martoni R. M.) **PLOS ONE**, 2019

WORKING PAPERS

Memory Shapes Reaction to Extreme Returns in Stock Sale Decisions (with Brettschneider J. and Henderson V.)

Ads as Cues (with Bordalo P., Gennaioli N., Nacamura G. and Shleifer A.)

A Walk Down Memory Lane: How Memories Influence Stock Investment and Information Processing (with Castagnetti, A., Cillo A., Crespi, P.) **Second Round Revision Submitted by to Journal of Economic Behavior & Organization**

An international study of willingness to take action to combat climate change: Economic preferences matter, but religion and nationality matter much more (with Read, D., and Bostrom, A.)

Not in my mind: The disposition effect is in the eyes of the beholder (with Brettschneider J. and Henderson V.)

REFEREEING ACTIVITY

Review of Economic Studies; Economic Journal; Operations Research; Nature Human Behaviour (×2); Journal of Experimental Psychology: General; Journal of Economic Behavior & Organization (×3); Journal of Development Economics; European Journal of Operational Research; International Journal of Forecasting; Judgement and Decision Making; Journal of Economic Psychology (×3); Journal of Behavioral and Experimental Economics (×2); Medical Decision Making; Journal of International Financial Markets, Institutions & Money; International Review of Economics; Journal of Neuroscience, Psychology and Economics; The B.E. Journal of Economic Analysis and Policy; Collabra: Psychology

TEACHING EXPERIENCE

Binghamton University

2026/01-2026/05 Advanced Microeconomic Theory II (PhD)
2026/01-2026/05 Behavioral and Experimental Economics (PhD)
2025/08-2025/12 Probability and Statistics for Economists (PhD)

Heidelberg University

2024/10-2025/02 Attention and Memory in Economic Decisions (MSc)
2024/04-2024/07 Reading Group on Happiness Economics (BSc)
2023/10-2024/02 Attention and Memory in Economic Decisions (MSc)

Heidelberg University (Teaching Assistant)

2025/04-2025/07 Probability, Beliefs, and Economic Applications (MSc)
2024/04-2024/07 Probability, Beliefs, and Economic Applications (MSc)

Bocconi University (Teaching Assistant)

2022/09-2023/08 Psychology, Economic Analysis and Behavioral Finance (MSc)
2021/09-2022/08 Psychology, Economic Analysis and Behavioral Finance (MSc)

Warwick Statistics and Warwick Business School (Teaching Assistant)

2020/02-2020/05	Linear Statistical Modelling (BSc)
2019/10-2019/12	An Introduction to Statistical Practice (MSc)
2019/10-2019/12	Foundations of Human Sociality and Cooperation (BSc, WBS)
2019/04-2019/05	Statistical Laboratory I (BSc)
2019/02-2019/05	Linear Statistical Modelling (BSc)
2019/01-2019/02	Applied Statistical Modelling (MSc)
2018/10-2018/12	An Introduction to Statistical Practice (MSc)
2018/02-2018/05	Linear Statistical Modelling (BSc)
2018/02-2018/05	Statistical Laboratory I (BSc)
2017/10-2017/12	An Introduction to Statistical Practice (MSc)
2017/02-2017/05	Linear Statistical Modelling (BSc)

THESIS SUPERVISION

Heidelberg: Max Biedenweg (MSc), Xiaoyi Guo (MSc), Shirui Zhang (MSc), Yun Pyo Jeon (MSc), Yurkan Furcel (MSc), David Glutting (BSc), Maximilian Hartmann (MSc), Nazli Seyedeh Akmal (MSc), Ekaterina Sharova (MSc)
Warwick: Xinyue Chen (MSc)

AWARDS AND SCHOLARSHIPS

2026	Harpur College Collaborative Grant \$7,800
2025	Modigliani Research Grant €30,000
2024	Behavioral Finance E.V. grant €5,000
2018	Manlio Resta award for the best dissertation in Economics, Finance or Management in Italy (€3,300)
2016/10-2020/06	Bridges Leverhulme Doctoral Scholarship ~ £55,000
2016/10-2020/06	Bridges Leverhulme Doctoral Research Allowance ~ £13,000

ACADEMIC SERVICE

2025-26	Member of the Harpur College Council
2022	PhD Thesis Examiner, University of Milan & University of Pavia
2018-19	Organizer of CAGE Bridges Leverhulme Summer School on Behavioral Economics, Venice
2018-19	Organizer of Bridges Leverhulme seminar series, Warwick

PRESENTATIONS

2026 Eastern Economic Association, La Romana; SABE, DETROIT
2025 University of Ottawa; Binghamton University; Lehigh University; Eastern Economic Association, New York; HeiKaMaxY Heidelberg; Internal Seminar Heidelberg; ESA North America (Tucson)
2024 Royal Economic Society, Belfast; Chulalongkorn University, Bangkok; Kasetsart University, Bangkok; ESA Asia-Pacific, Singapore; SAFE Household Finance Workshop; SABE-IAREP, Dundee; FMT Workshop, Mannheim (discussant); Workshop on Beliefs, Narratives, and Memory, Riederau; UMass Amherst
2023 LIUC PhD Lecture, Castellanza; Decision Research @ Warwick; Society of Experimental Finance, Sofia; Heidelberg University; KIT-HD Workshop on Decision Making: Economic and Psychological Perspectives
2022 LIUC, Castellanza
2021 Cultural Economics and Finance, Trier; Italian Economic Association Annual Congress; AMASES; SIDE ICEEE
2020 SABE; University of Rennes, Project Doc; Brown Bag Seminar Behavioural Science Group, Warwick Business School; Research Hour, University of Warwick; CSEF, University of Naples Federico II; YESS, Sapienza University of Rome
2019 Bridges seminar series, University of Warwick; CeDEX Brown Bag Seminar series, University of Nottingham; Behavioural Decision Sciences (BeDS) Workshop, Loughborough (poster); Bridges away day, University of Warwick; Brown Bag Seminar Behavioural Science Group, Warwick Business School; Advances in Decision Analysis, INFORMS, Milan (poster); Economics Seminar series, University of Verona; JDMx, Trento; SPUDM, EADM, Amsterdam (poster); WEEE, Italian Econometric Society,

Bertinoro (Italy); SABE Early Career Researchers Workshop, Dublin; IAREP/SABE, Dublin
2018 Bridges away day, University of Warwick; International Biometric Conference, Barcelona (poster);
 IISES Economics and Finance Conference, Rome; YRM, Young Researchers' Meeting, University of
 Warwick
2017 YRM, Young Researchers' Meeting, University of Warwick; Bridges away day, University of War-
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COURSES AND SUMMER SCHOOLS

2022/07	Summer Institute in Computational Social Science, Rome Tor Vergata
2022/07	Textual analysis and machine learning with applications to economics and finance. Italian Econometric Society, online
2021/07	An Introduction to Machine Learning and Text Mining for economists using Stata, Python and R. Italian Econometric Society, online
2019/09	CAGE Bridges Leverhulme Summer School on Behavioral Economics, Venice
2019/07	Panel Data Econometrics: theory and applications, Italian Econometric Society, Bertinoro (Italy)
2018/06	Summer School in Experimental Finance, Society for Experimental Finance, Heidelberg
2017/08	APTS: Nonparametric smoothing, Survival Analysis, Glasgow
2017/03	APTS: Applied Stochastics Processes, Statistical Modelling, Oxford