

Lauren A. Dula, Ph.D.

Binghamton University, SUNY
College of Community and Public Affairs
Binghamton, NY 13902

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Academic Appointments:

Associate Professor, Binghamton University, SUNY
Assistant Professor, Binghamton University, SUNY

September 2025—Present
August 2018—September 2025

Education

Ph.D. Public Affairs, Indiana University, Bloomington	July 2018
Concentrations: Public and Nonprofit Management and Policy Analysis	
Minor: Sociology	
MPA , University of North Carolina Wilmington: Nonprofit Management	May 2012
B.A. , Dual English & Applied German, University of Iowa	May 2004

Certificates

Allstate Foundation's Leading Nonprofits with Equity Certificate , Northwestern University Center for Nonprofit Management	February 2022
Certificate in Book and Magazine Publishing , New York University	July 2004

Research Interests: Nonprofit management; gender identity, race, and diversity issues in public and nonprofit governance and outcomes; philanthropy and critical perspectives.

Publications

1. **Dula, L.**, Paarlberg, L. & Adeyeri, I. (2025). Philanthropic Foundations and the Exercise of Power: An Integrative Literature Review of The Many Faces of Power. *Nonprofit and Voluntary Sector Quarterly*, DOI: 08997640251332893.
2. Bové, F., Uttermark, M., & **Dula, L.** (2025). Gender, Race, and (Un)Ethical Behavior: Perceptions from Within the Federal Bureaucracy. *Journal of Social Equity and Public Administration*, 3(1), 28-53. DOI: <https://doi.org/10.24926/jsepa.v3i1.5639>
3. **Dula, L.** & Hansen, R. (2024). Who will spare a dime? Impulse-giving decisions at the checkout. *Journal of Public and Nonprofit Affairs*, 10(1), 7-26. DOI: [10.13140/RG.2.2.22022.34885](https://doi.org/10.13140/RG.2.2.22022.34885)
4. Uttermark, M., **Dula, L.**, Bové, F. & Scott, K. (2024). Contact and control: Engagement and influence among women of color state agency heads. *Public Administration Review*, 84(2), 308-322. DOI: <https://doi.org/10.1111/puar.13689>
5. Hansen, R. & **Dula, L.** (2023) What do you value? Examining gendered responses to appeal letters. *Journal of Philanthropy*. 28(2), p. e1776-e1780. DOI: <https://doi.org/10.1002/nvsm.1776>
6. **Dula, L.**, Edwards, T., Holmes, M., Jacobson, W., & Lambright, K. (2022). When things go off the rails: Causes and consequences of leadership derailment in local government. *State and Local Government Review*, 54(4), 283-374. DOI: <https://doi.org/10.1177/0160323X221115424>
*Denotes equal contribution. Authors listed alphabetically.

7. **Dula, L.** (2022). These are the people in your neighborhood: Community logics and board gender composition in United Ways. *Nonprofit Management and Leadership*, 33(1), 33-57. DOI: <https://doi.org/10.1002/nml.21506>
8. **Dula, L.** (2022). Gendered funding: Board composition and the funding of women- and girl-serving organizations. *Nonprofit and Voluntary Sector Quarterly* 51(5), 967–985. DOI: <https://doi.org/10.1177/08997640211057>
9. **Dula, L.,** Edwards, T., Holmes, M., Jacobson, W., & Lambright, K. (2020). What he said, what she said: Local elected officials’ views of leadership effectiveness. *International Journal of Public Leadership*, 17(2), 133-144. DOI: <https://doi.org/10.1108/IJPL-10-2020-0107>
*Denotes equal contribution. Authors listed alphabetically.
10. **Dula, L.,** Nicholson-Crotty, J., and Gazley, B. (2020). Female leaders and board performance in member-serving nonprofit organizations. *Nonprofit Management and Leadership*, 30(4), 655-676. DOI: <https://doi.org/10.1002/nml.21402>
11. McGiverin-Bohan, K., Grønberg, K., **Dula, L.** & Miller, R. (2016). Local officials’ support for PILOTs/ SILOTs : Nonprofit engagement, economic stress, and politics. *Public Administration Review*, 76(6), 951–963. DOI: <https://doi.org/10.1111/puar.12579>
12. Paarlberg, L., **Dula, L.,** & Tschirhart, M. Christensen, R., Nesbit, R., & Clerkin, R. (2015). Older adult secular volunteering: volunteer engagement pathways for newcomers and longer-term residents in an American community. *Voluntary Sector Review*, 6(3), 241-259. DOI: <https://doi.org/10.1332/204080515X14425823686754>

Manuscripts Under Peer Review

1. Meyer, S. & **Dula, L.** “Will I Be Welcome Here? Creating Supportive Environments in Nonprofits for Transgender Individuals.” Under review at *Administration & Society*.
2. **Dula, L.** & Hansen, R. “Political Ideology and Motivations to Give to Charity: An Exploratory Study.” R&R at *Nonprofit and Voluntary Sector Quarterly*.
3. **Dula, L.** Bove, F. Uttermark, M. & Henry, L. “Navigating the Leaky Pipeline: Anti-Sexual Harassment Training and Career Progression in the Federal Bureaucracy.” R&R at *Review of Public Personnel Administration*

Working Papers

1. Hansen, R. & **Dula, L.** “Testing Fundraising Messages in Acquisition Letters: The American Public Responds.” Writing.
2. **Dula, L.,** Chambers, E., Bové, F. & Uttermark, M. “The true meaning of ‘equity’ in public administration: A literature review.” Coding.
3. **Dula, L.** & Hansen, R. “More Than the Sum of My Parts: Giving Motivations Through an Intersectional Lens. Researching literature review and planning for presentation at ARNOVA 2024.

4. **Dula, L. & Hansen, R.** “Give Me a Minute: Donor Motivations Among Impulse Givers and Letter Readers” Writing.
5. **Dula, L.** “Gendered Boards and Gendered Outcomes: The United Way’s Board Diversity and Performance.” Writing.

Grants, Fellowships & Awards

1. *Binghamton University Civil Dialogue Teaching Fellow* 2025-2026
A \$2,000 stipend was provided for being accepted into an academic-year-long program focused on the theory, best practices, and tools for drawing students into respectful dialogue about difficult topics, while being welcoming to various points of view. The course meets monthly to explore how classroom activities can guide a better understanding of those holding different beliefs, opinions, and experiences.
2. *Charles E. Scheidt Faculty Fellow in Atrocity Prevention* 2024-2025
A \$2,500 stipend will be used to study genocide and mass atrocity prevention through the Institute of Genocide and Mass Atrocity Prevention at Binghamton University and to learn how to apply prevention teachings in our course offerings.
3. *2024 Association of Fundraising Professionals Foundation for Philanthropy Research’s Wilson C. “Bill” Levis Research Grant* 2024-2025
\$10,000 to be used for the research project “The COVID Caveat: Exploring the effects of personal values, identity, and crisis in philanthropic decision-making.”
4. *2024-2025 College of Community and Public Affairs Research Excellence Awards* 2024-2025
Awarded \$2,800 for the project “Making a Representative Bureaucrat: An Intersectional Approach to Rectify Access to Public Service Careers”
5. *2024 Association of Fundraising Professionals Early Career Emerging Scholar Award* 2024
Awarded for outstanding scholarship related to fundraising and philanthropy.
6. *Community-Engaged Learning (CEL) Course Development Stipend* 2022
A \$1,000 grant to assist with developing a community-engaged course at the MPA level. The course will be on nonprofit fundraising and marketing that will work with a local nonprofit organization.
7. *2021 Inaugural Association of Fundraising Professionals Foundation for Philanthropy Research’s Wilson C. “Bill” Levis Research Grant* 2021
\$10,000 for the experimental research project “Interaction of Gender and Personal Values in Donor Response to Appeals.”
8. *2019-2020 Community Engaged Teaching Fellowship* 2019-2020
Awarded for tenure-track faculty to support the development of innovative applied learning classes with significant student engagement projects addressing community issues in local schools and communities.
9. *2017 Women’s Philanthropy Institute Doctoral Dissertation Fellowship*
\$10,000 Awarded for research focusing on gender in philanthropy. 2017

10. *2017 SPEA Associate Instructor Teaching Award* 2017
Awarded for excellence in teaching to an associate instructor.
11. *Robert Agranoff Fellowship 2015* 2015
Awarded for exemplary progress attained through PhD studies.
12. *Academy of Management Best Paper 2014* 2014
“Local Officials’ Support for PILOTs/SILOTs: Nonprofit Engagement, Economic Stress, and Politics”
13. *Indiana University SPEA David Wang Dean’s Council Fellowship Recipient, Nonprofit Management* 2013-2014
Awarded financial support for one year of Ph.D. and research assistant work.
14. *Indiana University SPEA Public Management Fellowship* 2013-2014
Awarded financial support for one year of Ph.D. and research assistant work.

Other Media, Presentations, & Reports

1. First featured scholarly video for *The Aba Moment*, created by Binghamton University, on my work regarding checkout charity (November, 2025).
https://youtu.be/Rn14M0t7tzw?si=w8KwlpBFGZ_GY8Tr
2. Interview on *China Global Television Network* (November, 2025). Checkout Charity.
3. Invited presenter at Rutgers University, Newark’s School of Public Affairs and Administration Colloquium Series. Presented “Power, Democracy, and Philanthropic Foundations: the Many Faces of Power & What It Means for Democracy Today.” October, 17th, 2025.
4. **Dula, L.** & Hansen, R. (2025, April 21) Blog Post: “What to know about checkout charity”. Retrieved from: <https://blog.candid.org/post/what-is-checkout-charity-impulse-giving-benefits-nonprofits/>
5. Cited in chapter: Giving by corporations. In *Giving USA 2024: The annual report on philanthropy for the year 2023*. Giving USA Foundation.
6. Subject of article: “Students from the University’s Philanthropy Incubator program have announced \$24,000 in awards for area nonprofits.” On BingUNews. Retrieved from: <https://www.binghamton.edu/news/story/4997/philanthropy-incubator-project-empowers-student-philanthropists>
7. Subject of magazine article: “Rethinking the glass ceiling: How one Binghamton University lab investigates equity for women of color in government.” In *CCPA Confluence*. Retrieved from: <https://www.binghamton.edu/news/story/4949/rethinking-the-glass-ceiling>
8. Subject of news segment: CBS News Minnesota (2024, May 14) “Do you give to charity at the checkout?” Retrieved from: <https://www.cbsnews.com/minnesota/video/do-you-give-to-charity-at-the-checkout/>
9. Subject of forum: New Reddit Journal of Science (2024, May 13) “More than half of Americans give to charity at checkout, survey shows: 53% of Americans give impulsively to charities at checkout.” 6,154 upvotes and 1,076 comments as of May 21, 2024. Retrieved from:

https://old.reddit.com/r/science/comments/1cqzbu8/more_than_half_of_americans_give_to_charity_at/

10. Subject of article: EurekAlert! (2024, May 13) “More than half of Americans give to charity at checkout, survey shows, Young and diverse Americans are more likely to donate.” Retrieved from: <https://www.eurekalert.org/news-releases/1044154>
11. **Dula, L.** (2024, May 6) The Academic Minute: Checkout Charity Boom Podcast. <https://academicminute.org/2024/05/lauren-dula-binghamton-university-checkout-charity-boom/>
12. **Dula, L.** & Hansen, R. (2024, Jan. 1). Fundraising Tools: Testing Acquisition Messages. *Advancing Philanthropy*.
13. Subject of article: Hessekiel, D. (2023, December 18). “Who Gives at the Register? New Impulse Giving News.” Forbes.com. <https://www.forbes.com/sites/davidhessekiel/2023/12/18/who-gives-at-the-register-new-impulse-giving-news>
14. **Dula, L.** & Hansen, R. (Nov. 27, 2023). “Amid ‘Checkout Charity’ Boom, Some Americans Are More Likely to Be Impulse Givers Than Others.” *The Chronicle of Philanthropy*. Retrieved from: <https://www.philanthropy.com/article/amid-checkout-charity-boom-some-americans-are-more-likely-to-be-impulse-givers-than-others>
15. Uttermark, M., **Dula, L.** & Bové, F. (Nov. 22, 2023). Women of color state agency leaders have less political contact, and less control of their agencies, compared to their white male counterparts. *London School of Economics Blog*. <https://blogs.lse.ac.uk/usappblog/2023/11/22/women-of-color-state-agency-leaders-have-less-political-contact-and-less-control-of-their-agencies-compared-to-their-white-male-counterparts/>
16. **Dula, L.** & Hansen, R. (Nov 14, 2023). Amid ‘checkout charity’ boom, some Americans are more likely to be impulse givers than others. *The Conversation*. Views: 13,192 as of May 21, 2024. https://theconversation.com/amid-checkout-charity-boom-some-americans-are-more-likely-to-be-impulse-givers-than-others-215859?utm_source=linkedin&utm_medium=linkedinbutton
17. Hansen, R.K. & **Dula, L.A.** (2023). Demystifying the donors in checkout charity. *Advancing Philanthropy*, 30(4), 32-34.
18. Invited presenter at the Association of Fundraising Professionals’ Research Forum. “Testing fundraising messages in acquisition letters: The American public responds” with Ruth Hansen. July 11th 2023.
19. **Dula, L.A.**, & Hansen, R.K. (2023). Do Your Acquisition Letters Appeal to New Donors? Evidence from the field examines how personal values and gender play a role. *Advancing Philanthropy*, April 2023.
20. Subject of the podcast: Do Good Well, “Party with a Purpose.” March 23, 2023.
21. Subject of article: “AFP Wilson C. “Bill” Levis Grant -Funded Research Report: Interaction of Gender and Personal Values in Donor Response to Appeals.” AFP Daily newsletter, November 2, 2022.
22. Subject of article: “Interaction of Gender and Personal Values in Donor Response to Appeals’: First Levis Fundraising Research Grant Recipient Study Findings Released.” Association of Fundraising

Professionals Research & Reports, November 1, 2022. <https://afpglobal.org/interaction-gender-and-personal-values-donor-response-appeals-first-levis-fundraising-research>

23. Subject of article: “Surprise—Men, Women Differ in Reaction to Direct Mail Fundraising” by *The Nonprofit Times*. *Nonprofit Times*, May 10, 2022. <https://www.thenonproffitimes.com/fundraising/surprise-men-women-differ-in-reaction-to-direct-mail-fundraising/>
24. Subject of article: “Where Do Gender and Values Fit Into Direct Mail Appeals” by Megan Venzin. *Successful Fundraising*, March 2022, 3(30) p. 3.
25. *Indiana Government Officials and Trust in Nonprofits*, by Kirsten Grønbjerg and Kellie McGiverin-Bohan, with Angela Gallagher, **Lauren Dula**, and Rachel Miller. Bloomington, IN: Indiana University School of Public and Environmental Affairs, 12/2015
26. *Indiana Nonprofit Employment: Trends in Health Care, 1995—2011*. Nonprofit Employment Report #8, by Kirsten A. Grønbjerg, Kellie L. McGiverin-Bohan, **Lauren Dula**, Weston Merrick, Deb Seltzer, Alexandra Toledo, and Katherine Zilvinskis. September 2013. DOI: 10.13140/2.1.4333.9041.
27. *Indiana Nonprofit Employment: Trends in Arts, Entertainment, and Recreation (AER), 1995—2009*. Nonprofit Employment Report #7, by Kirsten A. Grønbjerg, Kellie L. McGiverin-Bohan, Alexandra Buck, Kristen Dmytryk, Katherine Gagnon, and Weston Merrick with **Lauren Dula** and Deb Oonk. November 2012. DOI: 10.13140/2.1.4813.1361.
28. *Indiana Government Officials and Nonprofit Property Taxes* by Kirsten Grønbjerg and Kellie McGiverin-Bohan with **Lauren Dula**, Weston Merrick, Deb Oonk, and Katherine Zilvinskis. Bloomington, Indiana, School of Public and Environmental Affairs, Spring 2013.
<http://www.indiana.edu/~nonprof/results/specialsurveys/2010PILOTSILOT.pdf>
29. *Indiana Government Officials and Local 2-1-1 Services* by Kirsten Grønbjerg and Kellie McGiverin-Bohan with **Lauren Dula**, Weston Merrick, Deb Oonk, and Katherine Zilvinskis. Bloomington, Indiana, School of Public and Environmental Affairs, Spring 2013.
<http://www.indiana.edu/~nonprof/results/specialsurveys/211FinalReport.pdf>
30. *Indiana County Nonprofit Employment, 1995-2009 (Series of 36 Reports)* by Kirsten A. Grønbjerg, with Kellie L. McGiverin-Bohan, **Lauren Dula**, Katherine Gagnon, Weston Merrick, and Deb Oonk. (Bloomington, IN: Indiana University School of Public and Environmental Affairs, October 2012).
<http://www.indiana.edu/~nonprof/profiles/county>

Conference Papers

1. **Dula, L.** & Hansen, R. “Pandemic pulse or timeless truth? Reexamining gender and donor values in direct mail.” Association of Fundraising Professionals ICON Conference, San Diego, C.A., April 26-28, 2026.
2. Hansen, R. & **Dula, L.** “What changed, what didn’t: Gendered donor responses to value-based appeals from COVID to now.” Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Indianapolis, Indiana, November 19-22nd, 2025.

3. **Dula, L.** & Hansen, R. “More than the sum of my parts: Gender motivations through an intersectional lens.” Presented at the 2024 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Washington, D.C., November 20-23, 2024.
4. Meyers, S. **Dula, L.** “Will I be welcome here? Creating supportive environments in nonprofits for transgender individuals.” Presented at the 2024 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Washington, D.C., November 20-23, 2024.
5. **Dula, L.** Bové, F., & Uttermark, M. “Navigating the leaky pipeline: Anti-sexual harassment training and career progression in the federal bureaucracy.” Presented at the American Political Science Association (APSA) Conference, Philadelphia, PA, September 5-8, 2024.
6. **Dula, L.**, Paarlberg, L., & Adeyeri, I. “Philanthropic foundations and the exercise of power: A systematic review of the faces of power.” Presented at the 2024 Academy of Management (AOM) Conference, Chicago, IL, August 9-13, 2024.
7. **Dula, L.** & Hansen, R. “Give me a minute: Donor motivations among impulse givers and letter readers.” Presented at the International Society for Third-Sector Research (ISTR) Conference, Antwerp, Belgium, July 16-19, 2024.
8. **Dula, L.**, Bové, F., Uttermark, M., & Henry, L. “Navigating the leaky pipeline: Anti-sexual harassment training and career progression in the federal bureaucracy.” Presented at the 2024 Public Management Research Conference (PMRC), Seattle, WA, June 28, 2024.
9. **Dula, L.** & Hansen, R. “Political ideology and motivations to give to charity: An exploratory study.” Presented at the 2023 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Orlando, FL, November 15-18, 2023.
10. **Dula, L.**, & Paarlberg, L. “Philanthropic Foundations and the Exercise of Power: A Systematic Review of the Four Paths to Repression and Production.” presented at the 2023 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Orlando, FL, November 15-18, 2023.
11. Bové, F., Uttermark, M., **Dula., L.** “Intersectional Perceptions of (Un)Ethical Behavior in the Federal Workplace” presented at American Society for Public Administration Conference, March 2023 (Virtual).
12. **Dula, L.** & Hansen, R. “Can You Spare a Dime? Impulse Giving Decisions at the Checkout” presented at the 2022 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Raleigh, NC, November 16-19, 2022.
13. Hansen, R., & **Dula, L.** “Testing fundraising messages in acquisition letters: The American public responds” presented at the 2022 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Raleigh, NC, November 16-19, 2022.
14. Fyall, R. & **Dula. L.** “Self-care, recovery, and academia: More than two years of hardship.” presented at the 2022 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Raleigh, NC, November 16-19, 2022.

15. Hansen, R., & **Dula, L.** “Do parents read appeals differently? Responses of Parents and Non-Parents to Appeals for Children’s Cancer Care.” International Society of Third Sector Research Conference, Montreal, Canada, July 12-15, 2022.
16. **Dula, L.** & Hansen, R. “Impulse Giving Decisions: How Common is “Checkout Charity?” Midwest Public Affairs Conference, Springfield, IL, June 23-24, 2022.
17. **Dula, L.** Uttermark, M., Bové, F. & Scott, K. “Contact and Control: Engagement and Influence Amongst Intersectional State Agency Heads” presented at the 2022 Public Management Research Conference (PMRC), Phoenix, AZ, May 2022
18. Hansen, R. & **Dula, L.** “Gender and Values in Direct Mail Solicitations.” Association of Fundraising Professionals ICON Conference, Las Vegas, NV. May, 2022.
19. Hansen, R. & **Dula, L.** “Personal Values in Fundraising Acquisition Letters: An Examination of Gender and Philanthropy.” presented at the 2021 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Zoom Conference, November 2021.
20. **Dula, L.** & Zhang, R. “Time to say goodbye? Evidence of board turnover and female representation from the United Way” presented at the 2020 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Zoom Conference, November 2020.
21. **Dula, L.** “Community Driven Board Gender Composition in United Ways” presented at the 2020 PAR Symposium on Beyond Representative Bureaucracy: Race, Gender, and Social Equity in Governance. Virtual Conference, September 26th, 2020.
22. **Dula, L.** “Community Driven Board Gender Composition in United Ways” presented at the 2019 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), San Diego, CA, November 2019.
23. **Dula, L.,** Edwards, T., Husar, Holmes, M., Jacobson, W., Lambright, K. “Gender, Demographics, and Perception: Elected Officials’ Views of Leadership Effectiveness” presented at the 2019 Public Management Research Conference (PMRC), Chapel Hill, NC, June 2019.
24. **Dula, L.** “Gendered Giving: Board Composition and Funding of Women and Girl Serving Organizations” presented at the 2018 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Austin, TX, November 2018.
25. **Dula, L.,** Nicholson-Crotty, J., & Gazley, B. “Female Leaders and Board Performance in Member-Serving Nonprofit Organizations,” presented at the 2018 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Austin, TX, November 2018.
26. Nicholson-Crotty, J., **Dula, L.** & Gazley, B. “Looking at Nonprofit Board Performance Through the Lens of Gendered Leadership” presented at the 2018 International Society for Third-Sector Research Conference (ISTR), Amsterdam, The Netherlands, July 2018.
27. **Dula, L.** “Board Gender Composition and the United Way” presented at the 2017 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Grand Rapids, MI, November 2017.

28. **Dula, L.** & Gazley, B. "Gendered Associations, Gendered Boards, and Organizational Performance" presented at the 2017 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Grand Rapids, MI, November 2017.
29. **Dula, L.** "Gendered Boards, Gendered Outcomes: The United Way's Board Diversity and Allocation Decisions" presented at the 2017 Public Management Research Conference (PMRC), Washington, D.C., June 2017.
30. **Dula, L.** "Gendered Organizations, Gendered Outcomes: The United Way's Board Diversity and Performance" presented at the 2016 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Washington, D.C., November, 2016.
31. **Dula, L.** "Gendered Organizations, Gendered Outcomes: Gender's Role in the Governance, Performance, and Accountability of Nonprofit Organizations" presented at the 2016 Association of SPEA Ph.D. Students (ASPS) Conference, Bloomington, IN, February 2016.
32. **Dula, L.** "Institutional Logics and Their Influence on Local Government Officials' Perceptions of Volunteer Use for Service Delivery" presented at the 2014 Association for Research on Nonprofit Organizations and Voluntary Action Conference, Denver, CO, November, 2014.
33. Grønbjerg, K., McGiverin-Bohan, K., **Dula, L.** and Gallagher, A. "Trust in Nonprofits: What Do Local Government Officials Think and Does It Matter?" presented at the 2014 Association for Research on Nonprofit Organizations and Voluntary Action Conference, Denver, CO, November, 2014.
34. McGiverin-Bohan, K., **Dula, L.**, Grønbjerg, K., Miller, R. Academy of Management, Best Paper 2014: "Local Officials' Support for PILOTs/SILOTs: Nonprofit Engagement, Economic Stress, and Politics," presented at the Academy of Management Conference, Philadelphia, PA, August 2014.
35. **Dula, L.** "Nonprofit Advocacy Organizations and Effective Administrative Advocacy in Rulemaking" presented at the 2014 Association of SPEA Ph.D. Students (ASPS) Conference, Bloomington, IN, March 2014.
36. McGiverin-Bohan, K., **Dula, L.**, Grønbjerg, K., Miller, R. "Local Officials' Support for PILOTs/SILOTs: Nonprofit Engagement, Economic Stress, and Politics," presented at the 2013 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA), Hartford, CT, November 2013.
37. Paarlberg, L. E., Meinhold, S. S., **Dula, L.**, Scott, M., "Exploring the Paradox of Embeddedness and Network Change: The Case of The United Way Community Impact," presented at the 2010 Association for Research on Nonprofit Organizations and Voluntary Action Conference (ARNOVA) Alexandria, VA, November 2010.
38. Paarlberg, L. E., Meinhold, S. S., **Dula, L.**, Scott, M., SECOPA, "Exploring the transfer of philanthropic behavior by geographically mobile populations," presented at the 2010 South Eastern Conference of Public Administration, Wilmington, NC, October 2010.

Teaching Experience

Associate Professor

May 2025-Present

Assistant Professor

Binghamton University, SUNY, Binghamton, NY

Aug. 2018-May 2025

I teach five courses in the Department of Public Administration and Policy/ As part of our core public administration curriculum, I teach PAFF 521, *Introduction to Public Service*. This course focuses on core competencies for public servants and the complexities of engaging in the policy process in a dynamic and diverse country. I teach four out of five nonprofit concentration courses. The first is PAFF 551, an *Introduction to Nonprofit Leadership and Management* survey course. We cover all the essential elements of nonprofit creation and operation. The second core course is PAFF 552 *Issues in Nonprofits*, which focuses on philanthropy, democracy, and the practical application of program evaluation and grant writing. This community-engaged, experiential-learning course is tied to the annual Party with a Purpose fundraising event planned by students. I also created two nonprofit courses that have been designated as community-engaged. First, I created PAFF 558 *Civil Society, Advocacy & Organizing*, which covers theories and practical tools for nonprofit policy advocates and community organizers. Finally, I created PAFF 557 *Nonprofit Fundraising and Marketing*, which has been provided online semi-asynchronously since the Summer of 2023. This course provides a broad overview of nonprofit fundraising and marketing, focused on the development of individual donors.

Associate Instructor

Indiana University, SPEA, Bloomington, IN

Aug. 2014-May 2017

I taught V362 Nonprofit Management and Leadership, a required course for many SPEA majors, an elective for many other programs, and the capstone course for the nonprofit certificate program.

Additional Research Experience

Research Assistant, Dr. Beth Gazley

Indiana University, Bloomington, IN

April 2017-Aug. 2018

Research Assistant, Center for Survey Research

Indiana University, Bloomington, IN

June 2015-August 2015/ June 2016-Aug. 2016

Project Coordinator, The Indiana Nonprofit Project, directed by Dr. Kirsten Grönberg

Indiana University, Bloomington, IN

Aug. 2012-Dec. 2014

Project Manager, "Local Context and Organizational Practice in United Way Systems," Sponsored by National Science Foundation with Dr. Laurie Paarlberg

University of North Carolina, Wilmington, NC

Aug. 2011-July 2012

Professional Affiliations & Positions

Lilly Family School of Philanthropy Women's Philanthropy Institute Research Committee

Invited Member

2024-Present

Association for Research on Nonprofit Organizations and Voluntary Action (ARNOVA)

Member

2011-Present

<i>Theories, Issues, and Boundaries ARNOVA Section Elected Board Member</i>	2022-Present
<i>Public Management Research Association</i> Member	2017-Present
<i>International Society for Third Sector Research (ISTR)</i>	2018-2019; 2022-2023
<i>Academy of Management (AOM)</i> Member	2014- Present

Service to the Academy

<i>Theories, Issues, and Boundaries ARNOVA Section Member</i> Chair-Elect	Nov 2025-Nov 2026
Secretary	Nov 2024-Nov 2025
Member	Nov 2022-Present
<i>Section Chair/ Co-Chair, Governance Section</i> 2026 ARNOVA Conference, Philadelphia, PA 2025 ARNOVA Conference, Washington, DC 2023 ARNOVA Conference, Orlando, FL 2022 ARNOVA Conference, Raleigh, NC	Aug. 2022-Present
<i>Conference Planning Committee Member</i> 2023 Nonprofit Academic Centers Council Conference (NACC)	Aug. 2022-July 2023
<i>NVSQ Best Paper Prize Committee</i>	Fall 2019
Invited Peer Reviewer <i>Public Administration Review</i> <i>Public Administration</i> <i>Administration & Society</i> <i>Public Management Review</i> <i>Nonprofit and Voluntary Sector Quarterly;</i> <i>Nonprofit Management & Leadership;</i> <i>Social Sciences</i> <i>Voluntas</i>	Aug. 2018-Present

Community Service Roles

<i>Out of State Volunteer and Get Out the Vote Coordinator</i> Harris for President Campaign	Sept. 2024-Present
<i>Facilitator and Member, Pride Partners Support Group for Spouses and Partners of Transgender Individuals</i> Pride Center of Vermont	Feb. 2020-Present
<i>Member/ Board President, YWCA of Binghamton & Broome County,</i> Binghamton, NY	Mar. 2019-Present
<i>Founder and Board President, Eastern Heights Neighborhood</i> Association, Bloomington, IN	Sept. 2013-July 2018

Advisory Board Member, Indiana University Gay, Lesbian, Bisexual, Transgender
Student Support Services, Bloomington Indiana

Aug. 2012-Apr. 2015

Nonprofit & Advocacy Experience

Grant Writer

BG Consulting, Wilmington, NC

May 2011-Jul. 2012

Strategic Planning & Fundraising Consultant

Stewardship Development Coalition, Wilmington, NC

Mar. 2011-Jul. 2011

Community Organizer

Main Street Alliance, Wilmington, NC

Jul. 2009-Dec. 2009

Regional Field Director

Obama for America Presidential Campaign, various states

Oct. 2007-Nov. 2008