

Matt Gallagher (he/him)

EDUCATION

Long Island University, M.S. Library and Information Science, 2011

Rutgers University, M.A. History, 2014

New York University, B.A. Individualized Study (Gallatin School), 2006

Major equivalencies in history and accounting

LIBRARY EXPERIENCE

Binghamton University, Binghamton, NY

Director of Collection Development, 2022-present

- Provide leadership in all aspects of the Libraries' collection development and management.
- Lead a collaborative collections team to provide high-quality, user-centric collections.
- Develop, administer, and manage the collections' materials budget. (~\$7.8 million)
- Create a culture of assessment, using concrete evidence for acquisition, renewal, and retention decisions.
- Serve as primary contact and price negotiator for vendors.
- Collaborate with Special Collections and Library Development for major gift acquisitions.
- Maintain awareness of trends and issues affecting collection management and development.
- Serve as subject librarian liaison to the Geography Department.

Interim Assistant Director for Storage & Delivery, 2025-present

- Daily supervision of staff and operations (8 FTE) for resource sharing and stacks maintenance units
- Solidify workflows and identify opportunities for improvement
- Support reorganizational transition to becoming a single unit with merged functions

University of Pennsylvania, Philadelphia, PA

eResource Acquisitions & Licensing Librarian, 2020-2022

- Managed the eResource life cycle for all databases in coordination with subject librarians. (~\$4 million)
- Negotiated with vendors to obtain favorable pricing and license terms for various eResource formats.
- Monitored Alma's weekly Community Zone updates for changes that affected Penn Libraries' holdings.
- Maintained accuracy of COUNTER harvest profiles and monthly usage statistic ingest.
- Collaborated with subject librarians to establish and announce new eResource acquisitions.
- Provided tier 2 troubleshooting support for all eResource and EZProxy access issues.
- Configured and updated collections/portfolios to accurately reflect holdings.
- Created and updated purchase order lines to maintain accurate budget encumbrances.

University of the Sciences, Philadelphia, PA

Collection Management & Metadata Librarian, 2016-2020

- Led the selection, migration and training process from Voyager to Alma and Primo.
- Administered, configured and maintained collection management components of Alma and Primo.
- Managed collection development budget. (~\$1.1 million)
- Maintained and automated holdings in Alma, OCLC, Rapid, and Docline.
- Oversaw analytics reporting and usage statistics harvesting to ensure efficient business operations.
- Responsible for all electronic and print acquisitions.
- Supervised and trained technical services staff. (2 FTE)
- Worked with consortial partners to enhance the library collection in a sustainable manner.
- Negotiated pricing and licensing terms with vendors.
- Conducted space management surveys to enhance public areas and increase seating capacity.
- Provided general reference services and in-depth research consultations.
- Taught information literacy and other library-related classes as requested.
- Served as library liaison to the Humanities Dept. and Social Sciences Dept.
- Participated in faculty affairs, committees, research obligations and ongoing professional development.

Rutgers University, New Brunswick, NJ

Library Associate I, 2011-2015

- Acquired all physical and streaming visual media resources.
- Cataloged film, music, maps, and other mixed media for catalog and institutional repository holdings.
- Interpreted metadata schemas, taxonomies and ontologies to create bibliographic and authority files.
- Led cross-departmental discussions to establish emerging streaming media workflows and procedures.
- Served as project manager for capturing and cataloging Rutgers-sponsored events for the repository.
- Managed streaming licenses, release forms, and deposit agreements for media holdings.
- Developed an internal license template for streaming rights negotiation.
- Tested usability and functionality of internal programming releases and external software packages.
- Trained incoming cataloging staff and student workers.

RELEVANT EXPERIENCE

University of the Sciences, Philadelphia, PA

Pre-Professional Studies Program Director, 2018-2020 (stipend)

- Served as an advisor to a cohort of approximately 80 students.
- Instructed and organized first-year orientation classes.
- Signed off on scheduling, transfer credit approvals, change of majors, and other academic processes.
- Communicated successes and issues to various stakeholders to optimize the student experience.
- Reviewed prospective student files for acceptance or denial.
- Tracked acceptance, retention, performance and completion metrics to compellingly promote program.

Adjunct Professor, 2019-2022

- Co-instructed graduate course ‘Information Strategies for Biomedical Writers’ (BW 703)
- Instructed undergraduate multidisciplinary course ‘What is Piracy?’ (MD 218)

Ultra Records, New York, NY

Royalty Accountant, 2008-2010

- Prepared semi-annual royalty statements for all labels and artists.
- Mapped monthly sales figures to audiovisual metadata, contract rates, and licensors.
- Managed the receipt of incoming domestic and international royalty statements.
- Responsible for domestic and international payments to vendors and licensors.
- Analyzed cost effectiveness of physical and digital products using sales and returns trends.
- Defended a significant audit with copyright infringement charges and mechanical royalty inaccuracies.

Altman, Greenfield & Selvaggi, LLP, New York, NY

Junior Business Manager, 2002-2007

- Managed daily business activities of thirty entertainment client accounts.
- Supervised a team of ten bookkeepers.
- Projected and maintained various budgets based on individual client needs.
- Prepared tax returns, payrolls, bank reconciliations and monthly financial statements.
- Drafted official correspondence to tax authorities and related business compliance agencies.
- Researched payroll and tax law to ensure that GAAP were being adhered to.

PUBLICATIONS

Gallagher, M. (2025) The Importance of Collaboration During Collections Moves. *Technicalities*, 45(3), 4-6. (editorial review)

Gallagher, M. (2025) Customized Usage Dashboards in Alma Analytics. *The Journal of Electronic Resource Librarianship*, 37(1), 1-4. <https://doi.org/10.1080/1941126X.2025.2455818> (editorial review)

Gallagher, M. (2024) Power to the People: Counterculture, Social Movements, and the Alternative Press, Nineteenth to Twenty-First Century. *The Charleston Advisor*, 25(4), 42-45. <https://doi.org/10.5260/chara.25.4.09> (peer-reviewed)

Abrahamse, B., Buccione, W., Buss S., Faulkner, A., Gallagher, M., & Mynnti, J. *Sudden Position Guide to Cataloging & Metadata*. Chicago: Collection Management Section for the Association of Library Collections & Technical Services, a division of the American Library Association, 2019. (editorial review)

Gallagher, M. (2019) ELUNA in Spokane, WA, May 2018. *Electronic Resources Librarianship*, 30(4), 234-236. <https://doi.org/10.1080/1941126X.2019.1593538> (editorial review)

Gallagher, M. (2016) How to Conduct a Library Services Platform Review and Selection. *Library Journal*, October 2016, 20-22. <https://www.infotoday.com/cilmag/oct16/Gallagher--How-to-Conduct-a-Library-Services-Platform-Review-and-Selection.shtml> (editorial review)

Gallagher, M. (2015) OpenCon2014 in Washington DC, November 2014. Early Career Researchers and Open Access Advocacy. *Library Hi Tech News*, 32(2), 14-16. <https://doi.org/10.1108/LHTN-01-2015-0005> (editorial review)

PRESENTATIONS

Gallagher, M. & Griggs, M. *Title Matching Fast: Reclaim Space and Expand Electronic Access with Print-to-eBook Matching Services*. Presented at the Ex-Libris Users of North America Conference, Minneapolis, MN, 2024. (invited)

Chamberlain, W., Covelli, E., Gallagher, M., Menna, G. & Taylor, A. *Expanding Access within Budget: Smart Patron Driven Acquisition and Flexible Licensing Models with Kanopy*. Presented as part of the Association of College & Research Libraries' Choice ongoing webinar series, virtual, 2024. (invited)

Brown, J., Duff, S., Gallagher, M., & Griggs, M. *A Practical Guide to Using Evidence-Based Acquisition, Title Matching, and Other Tools to Streamline Collection Development*. Presented at the Charleston Conference, Charleston, SC, 2023. (competitive submission)

Gallagher, M. *COUNTER5 Usage Dashboards in Alma: Assessing Collections and Crafting Stories*. Presented as part of the OLIS SUNY Spotlight Series, virtual, 2023. (invited)

Andrus, B., Gallagher, M., & Tuttle, M. *Building a COUNTER5 Usage Dashboard*. Presented at the Ex-Libris Northeast User Group, Kingston, RI, 2022. (open submission)

Brown, J., Gallagher, M., & Ray, E. *Alma Time Savers: Assessing CZ Collections & Monitoring Task List Updates*. Presented at Electronic Resources & Libraries, virtual, 2022. (competitive submission)

Gallagher, M. *Hacked: Backing Out Bad Usage Data*. Presented at Electronic Resources & Libraries, Austin, TX, 2019. (competitive submission)

Buss, S. & Gallagher, M. *Migrating from Primo to Primo VE*. Presented at the Ex-Libris Northeast Users Group, Albany, NY, 2018. (open submission)

Gallagher, M., Mussett, S., Rausch, M. & Taylor, D. *Migration to Alma AMA*. Presented at the Ex-Libris Users of North America Conference, Spokane, WA, 2018. (competitive submission)

Gallagher, M. *Open Access and Database Coverage Overlaps: Determining Cost-Per-Use Using J5 COUNTER Reports*. Presented at Electronic Resources & Libraries, Austin, TX, 2017. (competitive submission)

Gallagher, M. *Ongoing Streaming Video Initiatives at an Academic Library*. Presented at the National Media Market Conference, Charleston, SC, 2014. (invited, keynote)

Gallagher M. *Capturing Local Events: Institutional Repositories and Streaming Video Possibilities*. Presented at the New Jersey Library Association, Atlantic City, NJ, 2013. (open submission)

SERVICE

Professional

ProQuest Books Customer Advisory Board (member, 2023-present)

Alexander Street Press Advisory Board (member, 2015-2024)
ELUNA Primo Working Group (member, 2018-2020)
Library Journal (book reviewer, 2016-2019)

Binghamton University

SUNY

OLIS Collections Advisory Group (member, 2023-present)
SUNY Shared Collections Committee (member, 2022-2023)
JSTOR Renewal Task Force (member, 2022-2023)
Elsevier ScienceDirect Task Force (member, 2025)
Associate Director for Licensing/Business Operations Search Committee (member, 2025)

University

Faculty Senate (senator, 2023-present)
Faculty Budget Review Committee (member, 2022-present)

Library

Collections Steering Committee (chair, 2022-present)
Collections/Instruction Committee (chair, 2022-present)
Dean's Council (member, 2022-present)
Faculty Caucus (member, 2022-present (secretary, 2022-2023))
Decolonizing Collections Committee (member, 2023-present)
Collections Moves Working Group (chair, 2023-present)
Acquisitions Working Group (member, 2022-present)
Primo Working Group (member, 2022-2025)
Anti-Racism Collections Subcommittee (chair, 2022-2023)
Sr. Asst. Dean for Collections & Technology Search Committee (member, 2025)
Library Contracts Coordinator Search Committee (member, 2024)
Associate Head, Physical Coll. Maintenance Search Committee (member, 2023)
Electronic Resource Acquisition Librarian Search Committee (member, 2023)
Associate Director of Finance Search Committee (member, 2022)

University of Pennsylvania

Library

Summon Operations & Maintenance Team (member, 2021)

University of the Sciences

University

Interprofessional Education Committee (member, 2018-2019)
University Technology Committee (member, 2017-2018)
ERP Implementation Committee (faculty representative, 2017-2019)
Director of General Education Search Committee (chair, 2018)
Student Satisfaction – Student Services Taskforce (member, 2016-2017)

College

Misher College Executive Committee (member, 2019)

Library

Information Sciences Faculty Committee (secretary/member, 2016-2020)

Student Satisfaction and Outreach Librarian Search Committee (chair, 2018)

Systems and Reference Librarian Search Committee (member, 2019)

Rutgers University

Library

Media Team (member, 2011-2015)

Metadata Working Group (participant, 2013-2015)

LANGUAGES

Spanish (fluent), Italian (reading knowledge)