

**Transfer Articulation Agreement  
Between  
School of Management, Binghamton University, State University of New York  
and  
Bronx Community College, City University of New York**

***Introduction***

This agreement is entered into by and between the School of Management, Binghamton University, State University of New York, (hereinafter identified as Binghamton University), and Bronx Community College, the City University of New York (hereinafter identified as Bronx Community College).

In an effort to better serve transfer students intending to pursue programs of study with School of Management, Binghamton University and Bronx Community College hereby enter into this articulation agreement allowing students to enroll in the School of Management through Binghamton University's 2+U guaranteed transfer admissions program with the opportunity to continue at Binghamton University in the School of Management for a Master's in Business Administration (MBA) or a Masters of Science (MS) in Accounting.

Binghamton University recognizes transfer students from Bronx Community College who wish to pursue a baccalaureate degree and will complete an AS in Business Administration, Management Option.

**Binghamton University's 2+U program is designed to:**

- Facilitate the transition of graduates from the associate degree program at Bronx Community College to a baccalaureate degree program in the School of Management at Binghamton University.
- Attract qualified students to both Bronx Community College and Binghamton University.
- Provide information to ensure appropriate advisement for students from faculty and staff at Bronx Community College and Binghamton University.
- Encourage academic coordination between the faculty and advisors at the two institutions, including curricular reviews.
- Assess and exchange information on the specific outcomes of this articulation program with the goal of continual improvement.

***Qualifying Students***

This agreement pertains to the transfer of "qualifying students", i.e. those students who:

1. Will successfully complete their associate degree in May (prior to the fall entry at Binghamton). Students who complete their associate degree in December will be considered on their individual merit and spaces available;
2. Have matriculated, enrolled, and are in good standing at Bronx Community College;

3. Have a minimum cumulative 3.3 GPA for guaranteed admissions. Candidates between a 3.00 and a 3.29 GPA will be considered based on space availability and their individual merits by the Binghamton Admissions Committee or offered an alternative major;
4. Complete prerequisite courses in Macroeconomics, Microeconomics, Statistics, and Calculus, earning minimum grades of “B” in three of the four courses. Note: BCC students may complete BUS 41 Business Statistics at BCC for the Statistics requirement. Additionally, they may complete calculus upon transfer to Binghamton, if not completed at BCC.

Students on track to meet the program requirements above will have access to special events organized and facilitated by the Binghamton University School of Management Transformational Leaders Program while enrolled at Bronx Community College. These opportunities are geared towards facilitating successful academic performance, but do not guarantee admission into Binghamton University or the School of Management’s Transformational Leadership Program. Bronx Community College will share names and contact information of interested enrolled prospective students with Binghamton University. They will jointly host an interest meeting in November to connect with prospective students.

Prospective School of Management students should complete an admissions application for Binghamton University by January 15-and submit a three semester transcript inclusive of the most recent fall grades by February 1. Any applicant who applies or submits materials after the deadline will be considered on a space available basis. Application forms are available online at: <https://www.binghamton.edu/admissions/apply/transfer/instructions.html>

To continue in the MBA or MS Accounting program, eligible students must have a minimum undergraduate Binghamton GPA of 3.4 (with no grades less than a B- in core business and accounting courses) and submit an application for the Graduate program during their senior year by the recommended deadlines- March 15 (fall) or December 1 (spring). For application procedures, please consult with the Graduate Advisor.

Given the competitive nature of admissions at Binghamton, guaranteed space is limited to 25 Bronx Community College participants annually for matriculation in the fall semester.

All students who participate in the Binghamton University 2+U program are expected to complete all coursework at Bronx Community College until meeting the academic requirements to successfully transfer into Binghamton University. Requirements for the bachelor’s degree those in effect at the time the students transfers based on catalog year in which they enter the School of Management at Binghamton University. Approved coursework is listed online at <https://www.binghamton.edu/admissions/apply/transfer/coursework.html>.

Binghamton University’s School of Management requirements, general education requirements and detailed information are contained in the attached document. The most up to date information for Binghamton University is listed in its bulletin.

Credits awarded through programs including Advanced Placement (AP), International Baccalaureate (IB), and the College Level Examination Program (CLEP) will also be considered for transfer based

upon official proof of minimum required scores. More details about these type of equivalencies are available online at:

<https://www.binghamton.edu/harpur/advising/transfer-credit-evaluation/exam-credits.html>

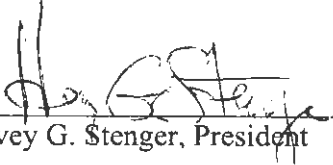
Each institution hereby agrees to notify the other in the event of a substantive changes in a course, program, or policy at its institution that would impact the agreement, including the courses and provisions herein.

In August of 2022, the School of Management, Binghamton University and Bronx Community College agree to enter into an articulation agreement as described above, via one through four of the Articles of Articulation and the Transfer Information/Curriculum Planning Guide.

Evaluation of this agreement will occur every five (5) years. At the request of either party, a review of the contents, updates and/or implementation of the agreement will be conducted by the institutions. Binghamton University and/or Bronx Community College will give not less than one calendar year's written notice for a termination of the articulation agreement.


The undersigned agree to all the stipulations outlined above and in the attached document.

**Binghamton University  
State University of New York**

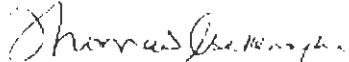
  
Harvey G. Stenger, President

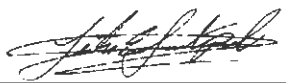



Donald E. Hall, Vice President  
for Academic Affairs and  
Provost

  
Shelley Dionne, Dean School  
of Management

**Bronx Community College, The  
City University of New York**

  
Thomas Isekenegbe, President

  
Lester Sandres Rápalo, Vice President  
for Academic Affairs and Provost

  
Howard A. Clampman, Chairperson  
Dept of Business & Information Systems

## ARTICLES OF ARTICULATION

1. This document and the attached curriculum planning guides describe the requirements for the Bachelor of Science degrees in the School of Management. The planning guides also provide information about approved Binghamton University transfer course equivalencies that should be taken in the first two years of study at Bronx Community College to fulfill University General Education and/or School of Management requirements.
2. Credits awarded through programs including Advanced Placement (AP), International Baccalaureate (IB), and the College Level Examination Program (CLEP) will also be considered for transfer based upon official proof of minimum required scores. More details about these type of equivalencies are available online at:  
<https://www.binghamton.edu/harpur/advising/transfer-credit-evaluation/exam-credits.html>
3. Each Institution hereby agrees to notify the other in event of substantive changes in a course, program, or policy at its institution that would have an impact on this agreement, including the courses and provisions herein. Bronx Community College shall notify the School of Management anytime course syllabi and/or contents are significantly altered, or if new courses should be reviewed for equivalency. Substantive changes to the degree program at Binghamton University will be reflected in the Bulletin and in the guide materials on the website, and due notification shall be made to Bronx Community College. All such notifications shall be made as early as reasonable.
4. Evaluation and renegotiation of this agreement will occur every five (5) years. At the request of either party, a review of the contents and/or implementation of the agreement will be conducted by the institutions. Binghamton University and/or Bronx Community College will give not less than one calendar year's written notice for a termination of the articulation agreement.

**A. COURSE TO COURSE EQUIVALENCIES AND TRANSFER CREDIT AWARDED**

Bronx Community College		Binghamton (SUNY) Equivalent	
CUNY Pathways General Education Requirements			
Course & Title	Credit	Course & Title	Credit
<b>A. English Composition (2 courses)</b> ENG 110 Fundamentals of Composition and Rhetoric OR ENG 111 Composition and Rhetoric I AND ENG 112 Composition and Rhetoric II OR ENG 114 Composition II: Written Composition and Prose Fiction OR ENG 115 Composition II: Written Composition and Drama OR ENG 116 Composition II: Written Composition and Poetry OR ENG 113 Composition II: Writing About Literature	6	General Education, Language and Communication: Composition (C)  H gen ed (if taking a highlighted course also meets Humanities)	6
<b>B. Mathematical and Quantitative Reasoning (1 course)</b> MTH 30 Pre-Calculus Mathematics OR MTH 31 Calculus & Analytical Geometry I	4	<i>MATH 108 Precalculus</i> Or MATH 220 Calculus for Business and Management General Education, Mathematics (M)	4
<b>C. Life and Physical Sciences (1 course)</b>	3-4	General Education, Liberal Arts: Laboratory Sciences (L)	3-4
<b>Subtotal</b>			<b>13-14</b>
<b>A. World Cultures and Global Issues (1 course)</b> Students are advised to complete a foreign language course	3	General Education, Language and Communication: Foreign Language (FL1, FL2)	3
<b>B. U.S. Experience in Its Diversity (2 courses)</b> <i>Students are advised to complete:</i> ECO 12 Macroeconomics AND HIS 20 The American Nation: The Development of a People	6	ECON 162 Principles of Macroeconomics (N)  General Education, Creating a Global Vision: Pluralism in the United States (P or <u>      </u> )	6
<b>C. Creative Expression (1 course)</b>	3	General Education, Aesthetics (A)	3
<b>D. Individual and Society (1 course)</b> <i>Students are advised to complete:</i> ECO 11 Microeconomics	3	ECON 160 Microeconomics (N)	3
<b>E. Scientific World (1 course)</b>	3	General Education, Liberal Arts: Laboratory Sciences (L)	3
<b>Subtotal</b>			<b>18</b>



Sending College		Receiving College Equivalent	
<b>MAJOR REQUIREMENTS</b>			
[Bronx Community College] Course & Title	Credit	[Binghamton (SUNY)] Course & Title	Credit
ACC 111 Principles of Accounting I	4	ACCT 211 Financial Accounting	4
BUS 41 Business Statistics	3	CQS 112 Statistics for Management	3
BUS 51 Principles of Management	3	MGTE XXX Elective	3
DAT 10 Computer Fundamentals and Applications	3	CQS 111 Computer Tools for Management	3
LAW 41 Business Law	3	BL&S 111 Legal Environment of Management I	3
FYS 11 First Year Seminar	0-1	<i>Elective Credit</i>	0-1
Lab Science	0-1	<i>Elective Credit</i>	0-1
<b>Subtotal</b>			<b>16-17</b>
[Bronx Community College] Course & Title	Credit	[Binghamton (SUNY)] Course & Title	Credit
MKT 11 Principles of Marketing	3	MGTE XXX Elective	3
FIN 31 Principles of Finance	3	MGTE XXX Elective	3
Choose two the following three courses: BUS 52 Organizational Behavior BUS 53 International Management  BUS 54 Entrepreneurship	6	If BUS 52 taken at Bronx then TMGM 211 Organizational Behavior at Binghamton Otherwise MGTE XXX Elective	6
<b>Subtotal</b>			<b>12</b>
<b>TOTAL</b>			<b>60-61</b>

## B. UPPER DIVISION COURSES

### BS in Business Administration

Binghamton University's business administration program prepares students for successful careers. The School of Management ensures that students learn the soft skills, such as teamwork and communication, and technical skills needed to become leaders in an economy driven by disruption and innovation.

Through experiential learning opportunities, including case competitions and project courses, students explore the challenges of decision-making in complex contexts and situations, and learn how to develop innovative solutions that are considerate of legal, environmental and societal factors.

#### Concentrations/Tracks:

- BS in Business Administration: Business Analytics
- BS in Business Administration: Consulting and Leadership
- BS in Business Administration: Entrepreneurship
- BS in Business Administration: Finance
- BS in Business Administration: Management Information Systems
- BS in Business Administration: Marketing
- BS in Business Administration: Quantitative Finance
- BS in Business Administration: Supply Chain Management

[Click here](#) to learn more.

Courses	Credits
GenEd - Y, S, B (Physical Education & Wellness)	2
GenEd - P (US History) – Students who complete HIS 20 at BCC will not be required to complete this course. Otherwise liberal arts elective needed	3-4
CQS 311 Advanced Tools for OPM & MIS	3
GenEd - G (Global Interdependencies)	4
OPM 311 - Operations Management	3
MIS 311 – Management Information Systems	3
Concentration Elective I	4
Concentration Elective II	4
FIN 311	3
MKTG 311	3
Concentration Elective III	4
Liberal arts 300-400 level	4
MATH 220 or Math 224/225 if MTH 31 not taken at Bronx	4
ACCT 212 Managerial Accounting	4
MGMT 411 - Global Strategic Management (O)	4
Concentration Elective IV	4
Liberal arts 300-400 level	4
MGMT 111 or Lead 280A	2
Liberal Arts Elective (could be gen ed FL 2 or H if not met at Bronx)	4
<b>Subtotal</b>	66-67
<b>TOTAL</b>	<b>66-67</b>