

Angelo Mastrangelo
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Vestal, New York 13901
607-729-0072

Highlights of Qualifications

- Ph.D. in Organizational Studies, College of Business Administration, University at Albany, SUNY
- Over thirteen years experience as Owner and CEO of multi-million dollar beverage company
- Over thirty years of leadership experience
- Over thirty-two years experience in all aspects of the beverage industry
- Expertise in all facets of Total Quality Management
- Guest Lecturer for M.B.A. and Undergraduate Programs
- Business School teacher for M.B.A. programs and Undergraduate Programs
- Developed Entrepreneurship program at Binghamton University
- Named as one of the top Entrepreneurship Professors in the USA by Fortune Small Business

Professional Experience

Business Experience

Owner and Chief Executive Officer, Adirondack Beverages, Inc., Scotia, New York

1980 – 1993

- Accomplished a 100% leveraged purchase

Achievements

- Headed up major turnaround. At the time of the acquisition the company was experiencing 6 figure monthly losses and had experienced a 60% loss of volume. The company was profitable every quarter and sales increased 500% while under his ownership.
- Implemented a TQM program, *The Pursuit of Excellence – a Lifelong Journey*, featured in *PI Quality* magazine.
- A leader in TQM management in the capital district of New York.
- Implemented several beverage industry wide firsts.
- Won several state and local awards for safety, productivity, reduced turnover and other morale indicators including Top Ten Award for Outstanding Companies in the Capital District.
- Successful entrepreneurial ventures in addition to the soft drink industry included restaurant and real estate businesses.

Salesman

1961 – 1967

Manager

- Promoted to management at 26 and top management at 32.
- Leader of three company turn-arounds.

1967-1980

College Teaching Experience

University at Albany, Albany, New York- MBA “Intrepreneurship” and Strategic Management

University at Binghamton, New York- MBA Leadership, MBA and undergraduate Entrepreneurship **2001-2013**

Founder and advisor to the Binghamton University SIFE Club **2002-2013**

Guest lecturer at University at Albany, Rensselaer Polytechnic Institute, The College of Saint Rose
, and Union College in the undergraduate and graduate programs

Chairman and Presenter for the Institute for Entrepreneurship at Albany University
Received highest evaluations from entrepreneur participants for all three years of participation.

Presentations

Leading presenter in the capital district on leadership, TQM, and entrepreneurship to **1987-2003**
academic, governmental, and industrial organizations

Lead Author for accepted paper at the Eastern Academy of Management Conference
Professional Leadership on Willing Cooperation: Direct and Mediated Effects

Lead Author for paper accepted for publication : *The Importance of Personal and* **2003**
Professional Leadership, Leadership and Organization Development Journal.

Feature Presentation on Emmy Award Winning Broadcast New York Syndicated Program **1993**
Sandbox Rules- Adirondack Soda

Panelist on Tom Peter's Video Seminar on *The Next Step: Innovation in Customer Service* **1989**

Publications

Lead Author: Mastrangelo, A., Eddy, E.R., & Lorenzet, S.J. (2004). *The*
Importance of Personal and Professional Leadership. Leadership **Spring 2004**
and Organization Development Journal, 25 (5), 437-451.

Lead Author paper accepted and presented at Eastern Academy of
Management Conference, *The Importance of Personal and* **Spring 2004**
Professional Leadership

Co Author of winner of outstanding empirical paper at the
Eastern Academy of Management Conference, *The Impact of Personal* **Spring 2005**
and Professional Leadership on Employee Willing Cooperation,
Job Satisfaction, and Organizational Commitment: A Study
of a Government Agency

Co Author- Eddy, E.R., Lorenzet, S.J., & Mastrangelo, A. **Spring 2009**
Personal and professional leadership in government agencies.
Leadership and Organizational Development Journal

Recognized as one of the top ten downloaded articles in journals history. **Spring 2009**
Lead Author: Mastrangelo, A., Eddy, E.R., & Lorenzet, S.J. (2004).
The importance of personal and professional leadership. Leadership
and Organization Development Journal, 25 (5), 437-451.

Lead Author:Mastrangelo, A. Eddy, E.R., & Lorenzet, S. J.
(forthcoming). *The Relationship Between Enduring Leadership
and Organizational Performance. Leadership and Organization
Development Journal.*

Honors and Awards

Honorary Doctorate of Humane Letters, 1992

Hudson Valley Community College, State University of New York, Troy, New York
• One of only two ever awarded.

President's Award for Supporting Education 1992 and 2001

Hudson Mohawk Association of Colleges and Universities

John Leone Award for Outstanding Citizenship

Sons of Italy

Commencement Speaker

- Schenectady County Community College
- Hudson Valley Community College
- General Equivalency Diploma Graduations
- Literacy Program Graduations

Education

Doctor of Philosophy (Ph.D.)

University at Albany, SUNY, Albany, New York, May 2000

Organizational Studies – College of Business Administration

Comprehensive areas: Leadership, human resource management, organizational behavior,
strategic management, entrepreneurship, research methods and statistics.

Dissertation title: *Enduring Leadership: A Practical Leadership Theory.*

Owner/President Management Program

Harvard Business School, Boston, Massachusetts, 1987-1989

- Three-year executive MBA program designed for the chief executives of companies with sales ranging from \$3million to \$100 million.

Community Involvement

Board member

College, high school and charitable organizations

Founder and developer of Second Chance Scholarship Foundation

Supports Educational Program for At-Risk Students

- Over \$3,000,000 total scholarship awards since 1989
- Over 1200 student recipients (this is two years old)
- 92% graduated
- 80% received public assistance before earning degrees
- 88% now employed and not on public assistance

Member of the Broome Community College Board of Trustees

Vice Chairman Broome Community College Board of Trustees

**2005-
2007-2009**

Chairman Broome Community College Board of Trustees
Church Cantor, St. Mary of the Assumption – Binghamton, New York.
Church Cantor, Church of the Holy Family – Endwell, New York

2009-201
2000-2012
2013