

August 2025

Danielle D. Dunne
Associate Professor
School of Management
Binghamton University
State University of New York
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EDUCATION

Ph.D. in Management Rutgers, The State University of New Jersey	May 2007
Bachelor of Arts Johns Hopkins University	May 2000

PROFESSIONAL EXPERIENCE

Associate Professor of Strategy School of Management, State University of New York at Binghamton	Current
Faculty Fellow Bass Center for Leadership Studies, State University of New York at Binghamton	Current
Assistant Professor of Strategy School of Management, State University of New York at Binghamton	2016 to 2018
Assistant Professor of Strategy Fordham Business Schools, Fordham University	2011 to 2016
Fellow EmblemHealth Research Fellow, The Global Healthcare Innovation Management Research Center, Fordham University	2011 to 2016
Assistant Professor of Strategy School of Management, State University of New York at Binghamton	2007 to 2011
Fellow Center for Leadership Studies, State University of New York at Binghamton	2007 to 2011
Research Assistant Managing Innovation in the New Economy Project (MINE)	2005 to 2007

RESEARCH

Refereed Publications

Dunne, D., Young, S., Jaussi, K. (2025). A valued capability? The role of quality in hospital acquisition target selection. *Strategic Change*. 0, 1-13.

Guller, C., Gooty, J., Thomas, J.S., & Dunne, D. (2025). Asymmetrical effects of leader emotional expression: How and when can it be constructive. *Journal of Occupational and Organizational Psychology*. 98 (1).

Baranek, D., Dunne, D. & Dunne, K. (2025). JP Morgan and the Case of Synthetic Data. *Academy of Business Research*. Vol. I, 25-45.

Eckardt, R., Tsai, C.-Y., Dionne, S. D., Dunne, D., Spain, S. M., Cheong M., Kim, J., Guo, J., Hao, C., & Kim, E. I. (2021). Human capital resource emergence and leadership. *Journal of Organizational Behavior*. 42, 269-295.

Dunne, D. & Dougherty, D. (2016). Abductive reasoning: How innovators navigate in the labyrinth of complex product innovation. *Organization Studies*. 37, 131-159.

Dougherty, D., Bertels, H., Chung, K., Dunne, D., Kraemer, J. (2013). Whose time is it? Understanding clock-time pacing and event-time pacing in complex innovations. *Management and Organization Review*. 9, 233-263.

Dougherty, D. & Dunne, D. (2012). Digital science and knowledge boundaries in complex innovation. *Organization Science*. 23, 1467-1484.

Dougherty, D. & Dunne, D. (2011). Organizing ecologies of complex innovation. *Organization Science*, 22, 1214-1223.

Dunne, D. Gopalakrishnan, S., & Scillitoe, J. (2009). An empirical study of the impact of firm resources on alliance governance structures. *Journal of Engineering and Technology Management*, 26, 181-195.

Dunne, D. & Dougherty, D. (2009). The collective sense of the scientist. *Academy of Management Proceedings*, August, 1-6.

Bertels, H., Chung, K., Kraemer, J., Zhao, G., Dougherty, D., & Dunne, D. (2008). What time is it? Coordinating pacing mechanisms in drug discovery. *Academy of Management Proceedings*, August, 1-6.

Dougherty, D., Barnard, H., & Dunne, D. (2005). The rules and resources that generate the dynamic capability for sustained product innovation. *Qualitative Organizational Research Volume 1 Best Papers from the Davis Conference on Qualitative Research*, K. Elsbach, Ed. Greenwich, CT: Information Age Publishing, 37-74.

Book Chapters

Dunne, D. & Jaussi, K. (2019). Firm strategy for innovation and creativity. In M. Mumford & M. Todd (Eds.), *Creativity and Innovation in Organizations*. New York, NY: Routledge.

Dougherty, D., Dunne, D. D., & De Lia, E. (2013). 2. Organizing for complex innovation. In B. L. Kedia & S. C. Jain (Eds.), *Restoring America's global competitiveness through innovation*: 28-55. Northampton, MA. Edward Elgar.

Dunne, D. & Dougherty, D. (2011). Organizing for change, innovation, and creativity. In M.

RESEARCH IN PROGRESS

Under Review

Sun, W., Liu, H., Dunne, D. D., & Zhang, Y. Enhancing green image by green innovation: Roles of corporate environmental policies and knowledge structure. Under Review at *Asia Pacific Journal of Management*.

Other papers/projects in process

Dunne, D. A practice perspective on learning from interorganizational collaboration in complex innovation.

Dunne, D. & Rouhana, N. The practice of midwifery and innovation.

Jaussi, K. Fetzer, G., & Dunne, D. Where do ideas come from and how do they get selected for innovation?

Jaussi, K. Dunne, D., Scaringi, G. & Topaloglu, E. Networks of creatives: Weaving a web of inspiration and ideas for sustainability.

Mochi, F., Jaussi, K., & Dunne, D. Where does inspiration for ideas come from? A mutli-level approach.

Dunne, D. Healthcare Ecologies.

Dunne, D. & Dougherty, D. Networks of knowing.

Working Papers

Binz-Scharf, M., Dunne, D. & Paik, L. Changes in scientific knowledge creation.

Dunne, D. & Kligler, B. 2014. Integration in healthcare: A case study.

Dunne, D. & Sen, F. 2011. Understanding alliances and innovation in emerging markets.

CONFERENCE ACTIVITIES

Dunne, D. D. (2025). Learning in alliances for innovation. *Eastern Academy of Management Association Meeting*, 67. (Presentation).

Sun, W., Liu, H., Dunne, D. D., & Zhang, Y. (2023). Enhancing green image by green innovation: Roles of corporate environmental policies and knowledge structure. *Southern Management Association Conference*. (Presentation).

Jaussi, K. Dunne, D., Scaringi, G. & Topaloglu, E. (2023). Networks of creatives. *Academy of Management Meeting*, 83, (Symposium).

Jaussi, K. Dunne, D., & Topaloglu, E. (2020). Building networks of creatives: Weaving a web of inspiration and ideas for sustainability. *EGOS Colloquium*, 36, (Presentation).

Guller, C., Gooty, J., Thomas, J.S., & Dunne, D. (2018). Asymmetrical effects of leader emotional expression: How and when can it be constructive. *Academy of Management Meeting*, 78, (Symposium).

Binz-Scharf, M., Dunne, D. & Paik, L. (2017). The way we work now. *Wharton People and Organizations Conference*, 10, (Roundtable Presentation).

Eckardt, R., Dionne, S., Tsai, CY, Dunne, D., Spain, S., Park, J.W., Cheong, M., Kim, J., Guo, J., Hao, C. & Kim, E. (2017). Human capital resource emergence and leadership. *Academy of Management Meeting*, 77, (Presentation).

Binz-Scharf, M., Dunne, D. & Paik, L. (2017). The way we work now. *Academy of Management Meeting*, 77, (Presentation).

Dunne, D. & Sen, F. (2012). Research and Development in Emerging Markets: Biopharmaceutical Innovation in India and China. *Strategic Management Society Special Conference* (Presentation).

Dunne, D. & Dougherty, D. (2012). Enabling exploratory learning in complex, science-based innovation systems. *Academy of Management Meeting*, 72, (Presentation).

Dunne, D. & Sen, F. (2011). Exploring partnerships in emerging markets: The global pharmaceuticals industry. *Strategic Management Society Annual International Conference*, 30 (Presentation).

Dougherty, D. & Dunne, D. (2011). The absorptive capacity for complex, science-based innovation: The case of bio-pharmaceuticals. *Technology Management Conference (ITMC), 2011 IEEE International*: 587-591. San Jose, CA. (Presentation and Proceedings).

Dunne, D. & Dougherty, D. (2010). The collective sense of the scientist. *Strategic Management Society Annual International Conference*, 30, (Presentation).

Dunne, D., Jaussi, K. & Kelly, T. (2009). Do they know? How what your alliance partners know affects alliance performance. *Strategic Management Society Annual International Conference*, 29 (Presentation).

Dunne, D. & Dougherty, D. (2009). The collective sense of the scientist. *Academy of Management Meeting*, 69, pp.1-6 (Presentation and Proceedings).

Bertels, H., Chung, K., Kraemer, J., Zhao, G., Dougherty, D., & Dunne, D. (2008). What time is it? Coordinating pacing mechanisms in drug discovery. *Academy of Management Meeting*, 68, pp.1-6 (Presentation and Proceedings).

Dunne, D. (2008). Learning, alliances, and innovation: An exploratory study of learning through alliances in the bio-pharmaceuticals industry. *Strategic Management Society Annual International Conference, 28 (Presentation)*.

Barnard, H., Dougherty, D., & Dunne, D. (2008). Exploring the role of social rules for sustained product innovation. *Academy of Management Meeting, 68 (Presentation)*.

Dunne, D. & Dougherty, D. (2008). How and why science enhances exploratory product innovation: The case of bio-pharmaceutical drug discovery. *Wharton Technology Conference, 8 (Presentation)*.

Dunne, D. (2008). Learning through alliances. *The Lerner Center for Pharmaceutical Management, Rutgers Business School (Invited Presentation)*.

Dunne, D. & Dougherty, D. (2007). Learning through alliances. *Academy of Management Meeting, 67 (Presentation)*.

Dunne, D. & Dougherty, D. (2006). Learning for innovation in science-based industries: The case of pharmaceutical drug discovery. *Academy of Management Meeting, 66 (Presentation)*.

Dunne, D., Gopalakrishnan, S., & Scillitoe, J. (2006). Staying in control: Understanding the relationship between organizational resources and alliance control. *Academy of Management Meeting, 66 (Presentation)*.

Barnard, H., Dougherty, D., & Dunne, D. (2006). Managing innovation in large, established organizations. *Strategic Management Society Annual International Conference, 26 (Presentation)*.

Dunne, D. (2006). Inside-out or outside-in: How firms leverage knowledge from external collaborations for internal innovation. *Consortium on Competitiveness and Cooperation, 13, Lausanne, Switzerland (Presentation)*.

Dunne, D. Inside-Out or Outside-In: How firms leverage knowledge from external collaborations for internal innovation. (2006). *Exploring Innovation Processes in Healthcare: The Challenges of Collaboration and Governance Conference, Bentley College. With Deborah Dougherty (Invited Presentation)*.

Dunne, D. Gopalakrishnan, S. (2005). Understanding the links between technical, commercial, and social capital and alliance governance structure. *Southern Management Association Conference, Charleston, SC (Presentation)*.

Dougherty, D., Barnard, H., & Dunne, D. (2004). The rules and resources that generate the dynamic capability for sustained product innovation. *Academy of Management Meeting, 64 (Presentation)*.

Dunne, D. Inside-Out or Outside-In: How firms leverage external knowledge for internal innovation. (2004). *The Innovation Research Network Conference, Boston, Massachusetts (Invited Presentation)*.

Dougherty, D., Barnard, H., & Dunne, D. (2004). The rules and resources that generate the

Other Activities

Academy of Management Discoveries Paper Development Workshop, Understanding the Practice of Midwifery: Innovation and Entrepreneurship in Health Care, for the SRF on Organizational Insights in Health Care at Wharton Business School (June 2, 2025).

Presentation, Abductive Reasoning, Management Area at Drexel University (May, 2014)

Presentation, Healthcare Integration, EmblemHealth Fellow Presentation. (February, 2014)

Attendee, Teaching Healthcare with Cases, Harvard Business School Press. (January, 2014)

Rapporteur, The EmblemHealth Value Initiative Roundtable: Determining the Value of Healthcare – A Multi-Stakeholder Perspective (May, 2013)

Presentation, Trends in the global pharmaceutical industry presentation to the Northeastern Chapter of the American Chemistry Society (November, 2011)

Presentation, Interorganizational Learning, Warwick University (June, 2011).

RESEARCH FUNDING

Summer Research Grant from Fordham University (\$15,000)	2015
Summer Research Grant from Fordham University (\$25,000)	2014
Summer Research Grant from Fordham University (\$25,000)	2013
Summer Research Grant from Fordham University (\$25,000)	2012

RESEARCH AWARD

Corning Award for Excellence in Research from Binghamton University	2010-2011
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SERVICE TO THE PROFESSION

Masters Thesis Committee

Courtney Guller, Doctoral Student, University of North Carolina at Charlotte

Ad Hoc Reviewer for

National Science Foundation Proposals

Reviewed for the Academy of Management Annual Conference 2025

Reviewed for the Strategic Management Society Annual Conference 2025

Reviewed for the Eastern Academy of Management Annual Conference 2025

UNIVERSITY LEVEL SERVICE

Member, University Personnel Committee	Fall 2024-Current
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Member, University Curriculum Committee
Binghamton University, SUNY 2023-Current

Member, University Personnel Committee
Binghamton University, SUNY Fall 2021-Spring 2023

Member, University Personnel Committee
Binghamton University, SUNY Fall 2021-Spring 2023

Member, Graduate Council
Binghamton University, SUNY Fall 2021-Spring 2023

Temporary Member, Faculty Senate
Binghamton University, SUNY Spring 2021

Summer Program for High School Students
Binghamton University, SUNY Summer 2017

Global Healthcare Innovation Management Research Center, Fordham University 2011- 2015

SCHOOL LEVEL SERVICE

Member, Undergraduate Curriculum Committee
School of Management, Binghamton University, SUNY Fall 2024-Current

Area Chair, Leadership and Organizational Science Area,
 School of Management, Binghamton University 2022-2025

Chair, Faculty Development Committee, Binghamton University 2022-2024

Member, Junior Personnel Committee, Binghamton University 2019-Current

Chair, Strategy Search Committee, Binghamton University Spring 2024

Chair, LOS/OB Search Committee, Binghamton University Fall 2023

Chair, LOS/OB Search Committee, Binghamton University Fall 2022

Chair, Strategy Search Committee, Binghamton University Fall 2021

Member, Marketing Search Committee, Binghamton University Fall 2021

Chair, Junior Personnel Committee, Binghamton University 2019-2020

Coordinator, Richard Reeves Ellington Case Competition, Binghamton University 2019

Secretary, Junior Personnel Committee, Binghamton University 2018-2019

VITA	Danielle D. Dunne	August 2024
Coordinator, Strategy Group, School of Management, Binghamton University		2018
Member, Leadership New Faculty Search Committee, Binghamton University		2018
Coordinator, Richard Reeves Ellington Case Competition, Binghamton University		2018
Chair, Strategy New Faculty Search Committee, Binghamton University		2017
Member, Leadership New Faculty Search Committee, Binghamton University		2017
Coordinator, Richard Reeves Ellington Case Competition, Binghamton University		2017
Judge, Dean's Freshman Case Challenge		Fall 2017
Member, Faculty Development Committee, Binghamton University	Fall 2016-Fall 2018	
Co-Chair, Strategy New Faculty Search, Binghamton University		2016
Member, Strategy New Faculty Search Committee, Fordham University		2015
Member, Strategy New Faculty Search Committee, Fordham University		2013
Member, Strategy New Faculty Search Committee, Fordham University		2012
Re-Structured the Strategy I Core Course, Fordham University	Spring/Summer 2012	
Attendee, Integrated Core Planning Meeting, Fordham University		Spring 2012
Attendee, Integrated Core Planning Meeting, Fordham University		Spring 2011
Strategy I Course Assessment Coordinator, Fordham University		Fall 2011
Undergraduate Committee, Binghamton University		2007-2011
Planning/Coordinating Committee for the RRE Case Competition, BU		2007-2011
Nominated as the School of Management Faculty Speaker for Annual School Management Spotlight Ceremony, Binghamton University		Spring 2010
Independent study advisor for Strategic Management Student research project		Spring 2010
Volunteered as a Faculty Member for a BU in India Intersession Study Tour		Winter 2010
Undergraduate recognition ceremonies		2008-2010
Member, Faculty Coordinating Committee PWC Case Competition		2007-2010
Attendee, Institute for Student-Centered Learning Workshop		2008

TEACHING EXPERIENCE

Organization Theory , Binghamton University (SUNY) <i>Doctoral-level organization theory seminar.</i>	Spring 2022 & Spring 2024
Global Strategic Management , Binghamton University (SUNY) <i>Teaching senior level undergraduate capstone course.</i>	Spring 2024- Current
Global Strategic Management , Binghamton University (SUNY) <i>Teaching senior level undergraduate capstone course.</i>	Fall 2017- Fall 2022
Strategic Management , Binghamton University (SUNY) Executive Education, Profession MBA Course in New York City	Summer 2019/20
Strategic Management , Binghamton University (SUNY) <i>Teaching MBA level capstone course in Strategic Management.</i>	Fall 2017/ Spring 2019
Strategic Management , Binghamton University (SUNY) Executive Education, Profession MBA Course in New York City	Summer 2018
Ph.D. Seminar in Qualitative Methods , Binghamton University (SUNY)	Spring 2017
Global Strategic Management , Binghamton University (SUNY) <i>Taught two sections of senior level undergraduate capstone course.</i> <i>Instructor rating: 3.57; Instructor rating: 3.96</i>	Spring 2017
Global Strategic Management , Binghamton University (SUNY) <i>Taught senior level undergraduate capstone course in Strategic Management.</i> <i>Instructor rating: 3.65</i>	Fall 2016
Strategic Management , Binghamton University (SUNY) <i>Taught MBA level capstone course in Strategic Management.</i> <i>Instructor rating: 3.06</i>	Fall 2016
Business Policy , Graduate School of Business, Fordham University <i>Teaching MBA Strategy Capstone Course. Ratings not available.</i>	Fall 2015
Strategy 1 , Gabelli School of Business, Fordham University <i>Taught Strategy 1 (1.5 credits) to sophomore level undergraduate undergraduate students. Adapted senior level course to this level for the Fall 2012 semester. Taught 12 sections over 5 years. Average instructor ratings for 3 Sections during the Fall of 2012: 4.32 on on 1 to 5 scale.</i>	Fall 2011 to Fall 2015
Strategy 2 , Gabelli School of Business, Fordham University <i>Taught 4 sections of the new Strategy 2 course at sophomore and senior level</i> <i>Average instructor rating (4 sections): 4.49 on 1 to 5 scale.</i>	Spring 2015

VITA	Danielle D. Dunne	August 2024
Strategies in Healthcare , Graduate School of Business, Fordham University <i>Taught and continued to develop MBA level course in healthcare strategies.</i> <i>Instructor rating: 4.46 on 1 to 5 scale.</i>		Fall 2013
Business Policy , Graduate School of Business, Fordham University <i>Taught MBA Strategy Capstone Course. Instructor rating: 4.21 on 1 to 5 scale.</i>		Fall 2013
Business Policy , Gabelli School of Business, Fordham University <i>Taught senior level undergraduate course in Strategic Management</i> <i>Taught 5 sections of this course. Average instructor rating: 4.54 on 1 to 5 scale.</i>		Fall 2011 to Spring 2013
Strategic Management , Executive Education, Binghamton University (SUNY)		Summer 2011
Global Strategic Management , Binghamton University (SUNY) <i>Taught senior level undergraduate capstone course in Strategic Management.</i> <i>Over 10 semesters average instructor rating was 3.6 on a 0 to 4 scale.</i>		Fall 2007-2011
Principles of Management , Rutgers Business School, Part Time Lecturer <i>Taught 1 section of about 100 students.</i>		Spring 2007
Business Policy and Strategy , Rutgers Business School, Part Time Lecturer <i>Taught 1 section of about 40 students.</i>		Fall 2006
Business Policy and Strategy , Rutgers Business School, Instructor <i>Taught 1 small section.</i>		Summer 2006
Principles of Management , Rutgers Business School, Instructor <i>Taught 1 section of about 100 students.</i>		Spring 2005
Principles of Management , Rutgers Business School, Instructor <i>Taught 1 section of about 100 students.</i>		Fall 2004
Business Policy and Strategy , Rutgers Business School, Teaching Assistant <i>Lectured for a class and ran a case study for MBA level Strategy course.</i>		Fall 2003 Spring 2004
Managing Strategic Transformations/Cross Cultural Mgmt , RBS, TA		Spring 2003
Principles of Management , Rutgers Business School, Teaching Assistant		Fall 2002
OTHER EXPERIENCE		
CXO Media Inc., Publisher of CIO Magazine & Website , Web Writer		2000-2002
BOARD MEMBERSHIP		
Campus Preschool , President, Board of Directors, Binghamton University		2020-2021
Campus Preschool , Member, Board of Directors, Binghamton University		2018-2021